



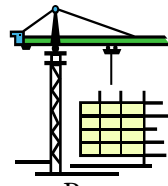
Seller



Carrier



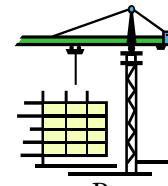
Border



Port



Ship



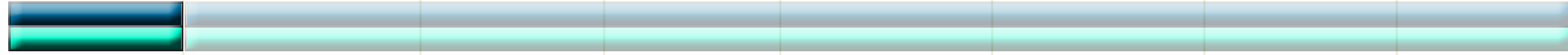
Port



Named Place



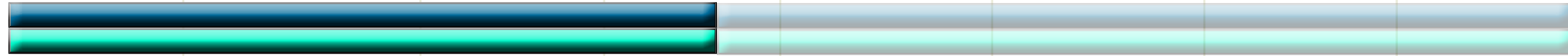
Buyer



EXW - Ex Works



FCA - Free Carrier



FAS - Free Along Ship



FOB - Free on Board ⊕



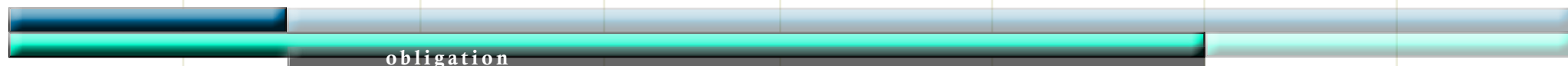
CFR - Cost and Freight ⊕



CIF - Cost, Insurance, and Freight ⊕



CPT - Carriage Paid To ⊕



CIP - Carriage & Insurance Paid To



DAT - Delivered at Terminal

Seller delivers when the goods, once unloaded from the arriving means of transport, are placed at the disposal of the buyer at a named terminal at the named port or place of destination.



DAP - Delivered at Place

Seller delivers when the goods are placed at the disposal of the buyer on the arriving means of transport ready for unloading at the named place of destination.



DDP - Delivery Duty Paid